#### **Please Note This Class Location Will Be Held in OKC**

# 45- HOUR POST LICENSE OREC APPROVED

Presented By Peggy Wright



**Cost: \$175** 

Includes: Materials, Classroom Instruction, Study Material

# **Location:**

Keller Williams Realty Elite Training Room 5629 N. Classen Blvd. Oklahoma City, OK 73118

#### **Registration:**

Please make all checks payable to Peggy Wright OR

Register Online to pay with Credit Card

www.WrightRealEstateSchool.com

# **Schedule**

## 9:00AM-5:00 PM

## Mon. Nov. 2, 2020-

Lead Generation, Contact Management Systems, & Broker Relations

## Tues. Nov. 3, 2020-

Listing Presentations, Listing Contracts and related addendums, Seller Net Sheets & Fair Housing

#### Wed. Nov. 4, 2020-

Comparative Market Analysis, Purchase Contracts and related addendums, Buyer Estimated Cost Sheets,

#### Thur. Nov. 5, 2020-

Basic Financing, The Good Faith Estimate & Related Addendums, Disclosures and the Law

#### Fri. Nov. 6, 2020-

Risk Management, Landlord Tenant Act, Business Plans, & Final Exam