

**Please Note This Class Location Will Be Held in Norman**

# **45- HOUR POST LICENSE OREC APPROVED**

**Presented By  
Peggy Wright**



**Cost: \$175**

**Includes: Materials, Classroom Instruction,  
Study Material**

**Location:**

**Keller Williams Realty Mulnix  
Training Room  
Norman, OK 73072**

**Registration:**

**Please make all **checks** payable to  
Peggy Wright**

**OR**

**Register Online to pay with Credit Card  
[www.WrightRealEstateSchool.com](http://www.WrightRealEstateSchool.com)**

**Call Peggy **405.625.9631** with questions**

## **Schedule**

**9:00AM-5:00 PM**

**Mon. Oct. 5, 2020-**

Lead Generation, Contact  
Management Systems, &  
Broker Relations

**Tues. Oct. 6, 2020-**

Listing Presentations, Listing  
Contracts and related  
addendums, Seller Net Sheets  
& Fair Housing

**Wed. Oct. 7, 2020-**

Comparative Market Analysis,  
Purchase Contracts and related  
addendums, Buyer Estimated  
Cost Sheets,

**Thur. Oct. 8, 2020-**

Basic Financing, The Good  
Faith Estimate & Related  
Addendums, Disclosures and  
the Law

**Fri. Oct. 9, 2020-**

Risk Management, Landlord  
Tenant Act, Business Plans, &  
Final Exam